

I want to test & improve by understanding what is most effective in my work.

\checkmark

INSPIRED BY

IMPROVEMENT TRIGGERS LEVEL OF INVOLVEMENT

Eberle, B (1997) Scamper Worksheet. USA: Prufrock Press.

FAIRLY SIMPLE, SELF ADMINISTERED TOOL needs relatively less time **23** DIY

What is it & why should I do it?

PHOW TO USE IT

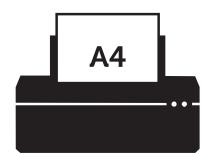
Each of the questions on the worksheet should give a slightly different perspective on your work. Note your answers in the space provided, but try to keep it brief - the idea is to end up with something that will give you a concise overview of how your work is different, and how you could potentially improve it. The questions on this worksheet are just examples to trigger your thinking. Many other questions may be relevant as well. The key is to use the seven categories of questions to provoke your thoughts on potential improvements.

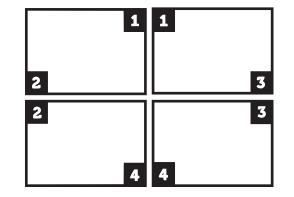
Improvement Triggers provides a collection of questions which can be used to help you look at your work a bit differently. Inspired by the tool 'SCAMPER' (Eberle B. 1997), these questions are designed to provoke you into new ways of thinking, and are structured in a way that lets you approach either your existing offering or a potential new solution you are developing from a number of directions. This is a great way to make your work stronger, working especially well in areas where lots of competing solutions are already available.

The questions in this tool assume that anything new is a modification of something that already exists. This might not always be strictly true, but approaching your work from this perspective can very be useful when you're trying to articulate how what you're doing is different from anyone else (or how it builds on what's gone before).



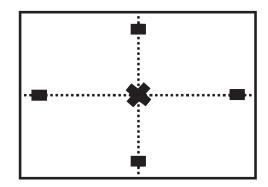
DOWNLOAD AND ASSEMBLE THE WORKSHEET IN DIFFERENT SIZES



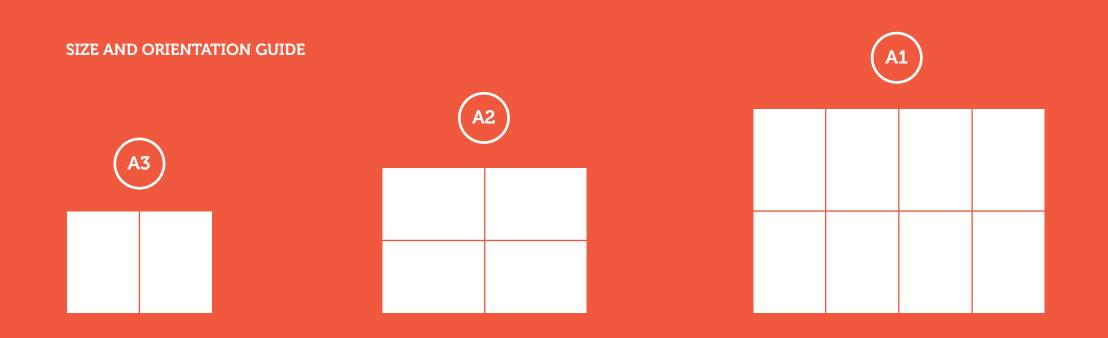


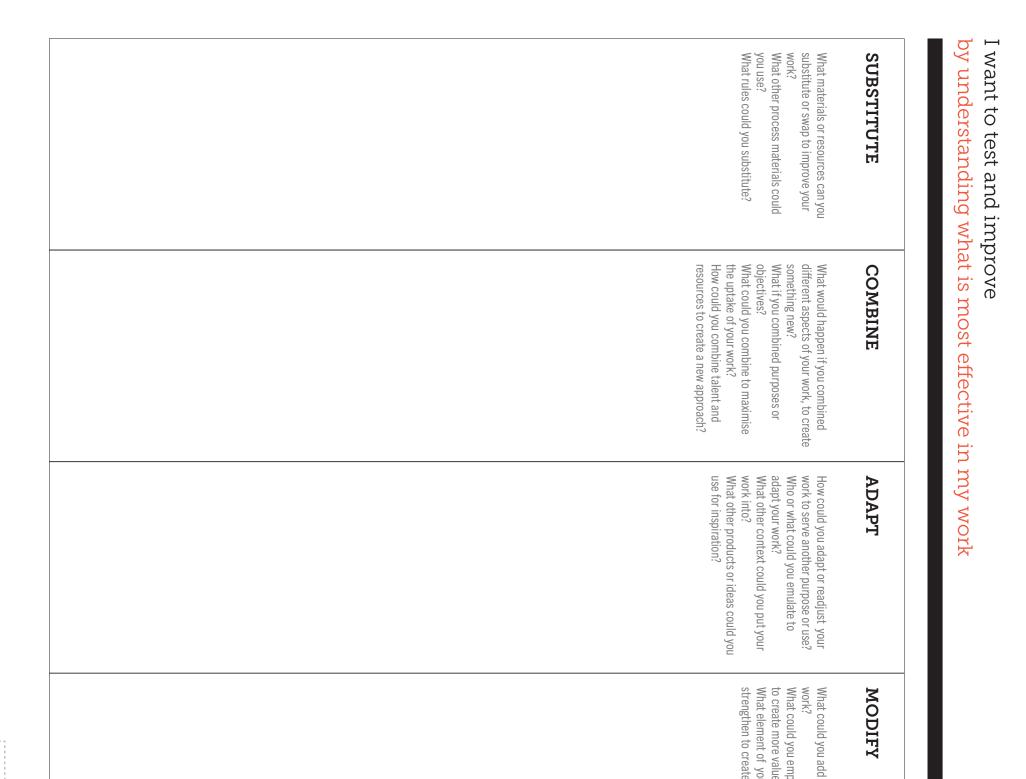
1 Download the PDF file and print it in a normal A4 printer.

2 Align the worksheet prints according to the numbered boxes along the edge of the sheets.



3 Join the aligned prints with cellotape or tacks and get started!







IMPROVEMENT TRIGGERS

| to modify your | PUT TO ANOTHER USE Can you use your work somewhere else? Who else could benefit from your work? | ELIMINATE How could you streamline or simplify your work? | REVERSE What would happen if you reversed your process or sequenced them differently? |
|--|---|---|--|
| to modify your hasise or highlight ar work could you something new? | Can you use your work somewhere else? Who else could benefit from your work? Perhaps in another setting? Could you reuse some ideas/things from a previous project? | How could you streamline or simplify your work? What elements of your work or even rules could you eliminate? What could you have in its place? | What would happen if you reversed your what if you did the exact opposite of what you're trying to do now? How can you re-organise your work? |

