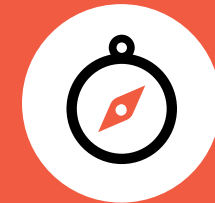


I want to develop a clear plan for working with other groups that have the same vision as me.



BUILDING PARTNERSHIPS MAP

INSPIRED BY

Tennyson R. (2003) 12 Phases in the Partnering Process, p4. In: The Partnering Toolkit.

LEVEL OF INVOLVEMENT



MORE COMPLEX TOOL that should ideally be done over a few days. Given the strategic nature of the inputs/outputs, this needs consultations with seniors, peers and ideally needs to be revised after a first pass.

What is it & why should I do it?

Many complex problems have several different yet related causes and effects - with several organisations from different sectors trying to solve things individually. With many organisations having limited resources, forming partnerships is a good approach to not only increase capability, but also your reach. Partnerships help build a common understanding, and harness the knowledge which might be spread across various different perspectives.

Building partnerships takes a lot of effort from all those involved. They often take a considerable investment of time to build the high quality working relationships that underpin effective collaboration. The **Building Partnerships Map** breaks the process into steps, so you can anticipate difficulties and challenges ahead.

? HOW TO USE IT

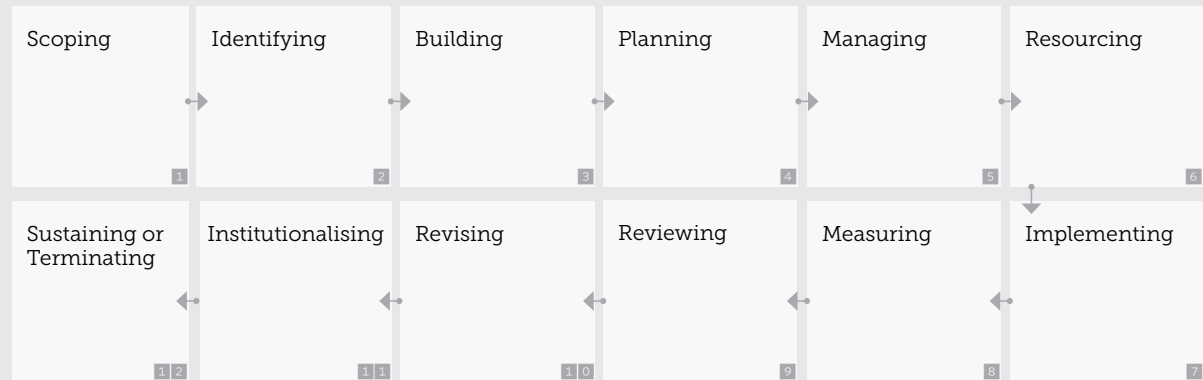
The Building Partnerships Map describes a series of phases which a partnership might involve. The map indicates what is needed in each phase to make such partnerships work, offering guidelines rather than rules. Each phase, as outlined on the worksheet, is important and should not be neglected if the partnership is to remain balanced and on course to achieve its goals.

To work well, partnerships need to be mutually beneficial to the partners involved.

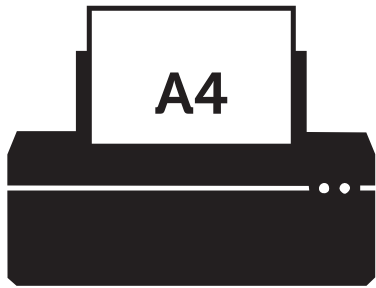
You can use the Building Partnerships Map to analyse at what phase of partnership you and your partner are, so that you can move through the next phases to build a strong partnership together.

- Identify the stage that shows where you are at
- Identify the stage where you would like to be
- Use the template as a map to build a pathway towards that stage

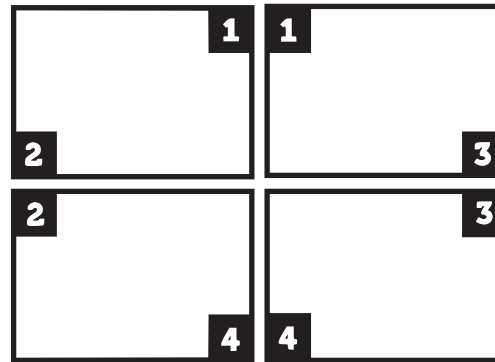
The mapped pathway gives an outline of the activities that need to be done in between.



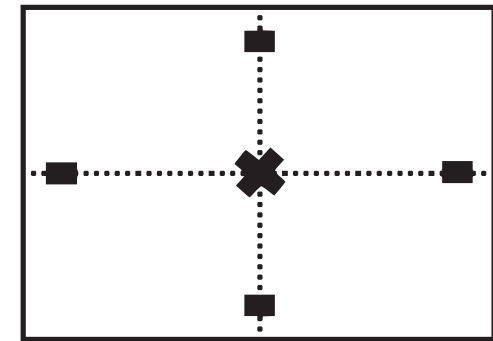
DOWNLOAD AND ASSEMBLE THE WORKSHEET IN DIFFERENT SIZES



1 Download the PDF file and print it in a normal A4 printer.



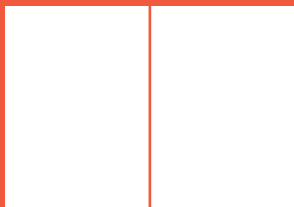
2 Align the worksheet prints according to the numbered boxes along the edge of the sheets.



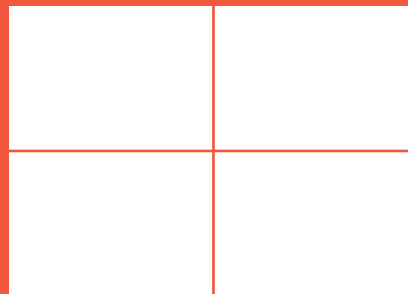
3 Join the aligned prints with cello tape or tacks and get started!

SIZE AND ORIENTATION GUIDE

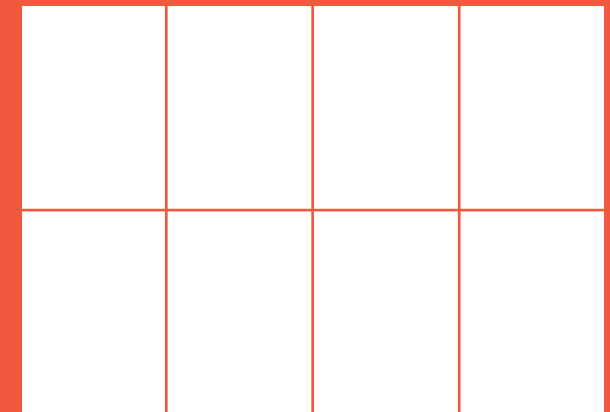
A3



A2



A1



I want to develop a clear plan
for working with other groups that

Scoping

Understanding the challenge; gathering information; consulting with stakeholders and with potential external resource providers; building a vision of / for the partnership

Identifying

Identifying potential
- securing their involvement
and encouraging them



... have the same vision as me.

ng

partners and - if suitable
agement; motivating them
n to work together

Building

Partners build their working relationship through
agreeing the goals, objectives and core
principles that will underpin their partnership

BUILD

Planning

Partners plan programme of activities and begin to outline a coherent project

Managing

Partners explore structure and partnership medium to long-term



JOINING PARTNERSHIPS MAP

management of their
m

Resourcing
Partners (and other supporters) identify and
mobilise cash and non-cash resources



1

Sustaining or Terminating

Building sustainability or agreeing an appropriate conclusion

1 2

Institutional

Building appropriate :
the partnership to en
and continuity



2

3

Analysing

structures and mechanisms for
sure longer-term commitment

Revising

Revising the partnership, programme(s)
or project(s) in the light of experience

1

1

1

0

4

Reviewing

Reviewing the partnership: what is the impact of the partnership on partner organisations?

Is it time for some partners to leave and / or new partners to join?

9

Measuring

Measuring and reporting on impact effectiveness - outputs and outcomes

Is the partnership achieving its

5

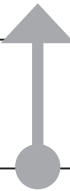
6



Implementing
Once resources are in place and project details agreed, the implementation process starts - working to a pre-agreed timetable and (ideally) to specific deliverables

8

7



...ect and
comes.
goals?